## FIRST CAPITAL, INC. REPORTS QUARTERLY EARNINGS

Corydon, Indiana--(BUSINESS WIRE)—October 23, 2020. First Capital, Inc. (the "Company") (NASDAQ: FCAP), the holding company for First Harrison Bank (the "Bank"), today reported net income of $\$ 2.7$ million or $\$ 0.82$ per diluted share for the quarter ended September 30, 2020, compared to $\$ 2.9$ million or $\$ 0.87$ per diluted share for the quarter ended September 30, 2019. The decrease was primarily due to a decrease in net interest income after provision for loan losses partially offset by an increase in noninterest income.

Net interest income after provision for loan losses decreased $\$ 1.0$ million for the quarter ended September 30, 2020 as compared to the same period in 2019. Interest income decreased $\$ 980,000$ when comparing the periods due to a decrease in the average tax-equivalent yield on interest-earning assets from $4.35 \%$ for the third quarter of 2019 to $3.40 \%$ for the third quarter of 2020 partially offset by an increase in the average balance of interest-earning assets from $\$ 766.9$ million for the third quarter of 2019 to $\$ 871.2$ million for the third quarter of 2020. The decrease in the tax-equivalent yield was due to the Federal Open Market Committee (FOMC) lowering interest rates due to the COVID-19 pandemic and the Bank originating $\$ 45.9$ million in loans through the Small Business Administration's Paycheck Protection Program ("PPP") which carry a fixed rate of $1.00 \%$. Interest expense decreased $\$ 132,000$ when comparing the periods due to a decrease in the average cost of interest-bearing liabilities from $0.35 \%$ for the third quarter of 2019 to $0.24 \%$ for the third quarter of 2020 . This was partially offset by an increase in the average balance of interest-bearing liabilities from $\$ 567.7$ million for the third quarter of 2019 to $\$ 625.9$ million for the third quarter of 2020. As a result of the changes in interest-earning assets and interestbearing liabilities, the tax-equivalent interest rate spread decreased from $4.00 \%$ for the quarter ended September 30, 2019 to $3.16 \%$ for the same period in 2020.

Based on management's analysis of the allowance for loan losses, the provision for loan losses increased from $\$ 225,000$ for the quarter ended September 30, 2019 to $\$ 400,000$ for the same period in 2020. The increase in provision for loan losses primarily reflects changes to qualitative factors within the Bank's allowance for loan losses calculation related to uncertainties surrounding COVID-19. The Bank recognized net charge-offs of $\$ 60,000$ for the quarter ended September 30, 2020 compared to $\$ 95,000$ for the same period in 2019.

Noninterest income increased $\$ 783,000$ for the quarter ended September 30, 2020 as compared to the same period in 2019. The third quarter of 2020 included $\$ 980,000$ in gains on the sale of loans compared to $\$ 353,000$ during the same period in 2019. Included in gains on the sale of loans during the third quarter of 2020 was a $\$ 214,000$ gain on the sale of the Bank's $\$ 1.5$ million credit card portfolio. ATM and debit card fees also increased $\$ 196,000$ when comparing the two periods. This was partially offset by a $\$ 96,000$ decrease in service charges on deposit accounts.

Noninterest expense increased $\$ 53,000$ for the quarter ended September 30, 2020 as compared to the same period in 2019. Compensation and benefits expense increased $\$ 134,000$ when comparing the two periods. This was partially offset by data processing expense which decreased $\$ 90,000$ when comparing the two periods.

Income tax expense decreased $\$ 124,000$ for the third quarter of 2020 as compared to the third quarter of 2019 primarily due to an increase in nontaxable income and a decrease in taxable interest income for the quarter ended September 30, 2020. As a result, the effective tax rate for the quarter ended September 30, 2020 was $13.1 \%$ compared to $15.5 \%$ for the same period in 2019.

For the nine months ended September 30, 2020, the Company reported net income of $\$ 7.3$ million or $\$ 2.17$ per diluted share compared to net income of $\$ 7.9$ million or $\$ 2.37$ per diluted share for the same period in 2019.

Net interest income after provision for loan losses decreased \$2.2 million for the nine months ended September 30, 2020 compared to the same period in 2019. Interest income decreased $\$ 1.8$ million when comparing the two periods, due to a decrease in the average tax-equivalent yield on interest-earning assets from $4.30 \%$ for the nine months ended September 30, 2019 to $3.68 \%$ for the same period in 2020 partially offset by an increase in the average balance of interest-earning assets from $\$ 758.3$ million for the nine months ended September 30, 2019 to $\$ 822.3$ million for the same period in 2020. Interest expense decreased $\$ 207,000$ as the average cost of interest-bearing liabilities decreased from $0.34 \%$ for the nine months ended September 30, 2019 to $0.28 \%$ for the same period in 2020, while the average balance of interest-bearing liabilities increased from $\$ 566.5$ million for the nine months ended September 30, 2019 to $\$ 601.7$ million for the same period in 2020. As a result of the changes in interest-earning assets and interest-bearing liabilities, the tax-equivalent interest rate spread decreased from $3.96 \%$ for the nine months ended September 30, 2019 to $3.40 \%$ for the nine months ended September 30, 2020.

Based on management's analysis of the allowance for loan losses, the provision for loan losses increased from $\$ 975,000$ for the nine months ended September 30, 2019 to $\$ 1.6$ million for the nine months ended September 30, 2020 primarily due to changes to qualitative factors within the Bank's allowance for loan losses calculation related to uncertainties surrounding

COVID-19. The Bank recognized net charge-offs of $\$ 233,000$ for the nine months ended September 30, 2020 compared to $\$ 301,000$ for the same period in 2019.

Noninterest income increased $\$ 1.3$ million for the nine months ended September 30, 2020 as compared to the nine months ended September 30, 2019. The increase was primarily due to increases in gains on loans sold and ATM and debit card fees of $\$ 1.3$ million and $\$ 461,000$, respectively, partially offset by a $\$ 245,000$ decrease in service charges on deposit accounts when comparing the two periods. In addition, the nine months ended September 30, 2020 included a $\$ 126,000$ unrealized loss on equity securities compared to a $\$ 108,000$ unrealized gain on equity securities during the same period in 2019.

Noninterest expenses increased $\$ 67,000$ for the nine months ended September 30, 2020 as compared to the same period in 2019. Compensation and benefit expense increased $\$ 758,000$ when comparing the two periods. This was partially offset by decreases in net loss on foreclosed real estate, data processing expense and advertising expense of $\$ 292,000, \$ 246,000$ and $\$ 127,000$, respectively.

Income tax expense decreased $\$ 340,000$ for the nine months ended September 30, 2020 as compared to the same period in 2019 primarily due to an increase in nontaxable income and a decrease in taxable interest income. This resulted in an effective tax rate of $14.2 \%$ for the nine months ended September 30, 2020, compared to $16.3 \%$ for the same period in 2019 .

Total assets increased $\$ 120.7$ million to $\$ 948.2$ million at September 30, 2020 from $\$ 827.5$ million at December 31, 2019. Cash and cash equivalents and net loans receivable increased $\$ 82.9$ million and $\$ 25.6$ million, respectively, from December 31,2019 to September 30, 2020. The loan growth was primarily due to the previously mentioned $\$ 45.9$ million in PPP loans originated. Deposits increased $\$ 111.2$ million from December 31, 2019 to $\$ 833.4$ million at September 30, 2020. Noninterest-bearing, interest-bearing demand deposits and savings accounts increased $\$ 48.9$ million, $\$ 37.5$ million and $\$ 27.5$ million, respectively, from December 31, 2019. Nonperforming assets (consisting of nonaccrual loans, accruing loans 90 days or more past due, troubled debt restructurings on accrual status, and foreclosed real estate) increased from $\$ 3.1$ million at December 31, 2019 to $\$ 3.8$ million at September 30, 2020. The Bank has assisted customers experiencing a COVID-19 related hardship by approving payment extensions and waiving or refunding certain banking fees. As of September 30, 2020, the Bank had approved such extensions on loans totaling $\$ 68.1$ million, primarily related to commercial real estate lending relationships. Of that total, $\$ 58.1$ million had resumed normal payments.

At September 30, 2020, the Bank was considered well-capitalized under applicable federal regulatory capital guidelines.
The Bank currently has eighteen offices in the Indiana communities of Corydon, Edwardsville, Greenville, Floyds Knobs, Palmyra, New Albany, New Salisbury, Jeffersonville, Salem, Lanesville and Charlestown and the Kentucky communities of Shepherdsville, Mt. Washington and Lebanon Junction.

Access to First Harrison Bank accounts, including online banking and electronic bill payments, is available through the Bank's website at www.firstharrison.com. The Bank offers non-FDIC insured investments to complement its offering of traditional banking products and services through its business arrangement with LPL Financial LLC ("LPL"), member SIPC. For more information and financial data about the Company, please visit Investor Relations at the Bank's aforementioned website. The Bank can also be followed on Facebook.

## Cautionary Note Regarding Forward-Looking Statements

This press release may contain certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by the use of the words "anticipate," "believe," "expect," "intend," "could" and "should," and other words of similar meaning. Forward-looking statements are not historical facts nor guarantees of future performance; rather, they are statements based on the Company's current beliefs, assumptions, and expectations regarding its business strategies and their intended results and its future performance.

Numerous risks and uncertainties could cause or contribute to the Company's actual results, performance and achievements to be materially different from those expressed or implied by these forward-looking statements. Factors that may cause or contribute to these differences include, without limitation, the severity, magnitude and duration of the COVID-19 pandemic, including impacts of the pandemic and of businesses' and governments' responses to the pandemic on our operations and personnel, and on commercial activity and demand across our and our customers' businesses, market, economic, operational, liquidity, credit and interest rate risks associated with the Company's business (including developments and volatility arising from the COVID-19 pandemic), general economic conditions, including changes in market interest rates and changes in monetary and fiscal policies of the federal government;
competition; the ability of the Company to execute its business plan; legislative and regulatory changes; and other factors disclosed periodically in the Company's filings with the Securities and Exchange Commission.

Because of the risks and uncertainties inherent in forward-looking statements, readers are cautioned not to place undue reliance on them, whether included in this press release, the Company's reports, or made elsewhere from time to time by the Company or on its behalf. These forward-looking statements are made only as of the date of this press release, and the Company assumes no obligation to update any forward-looking statements after the date of this press release.

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# FIRS T CAPITAL, INC. AND S UBSIDIARY 

Consolidated Financial Highlights (Unaudited)

## OPERATING DATA

(Dollars in thousands, except per share data)

## Total interest income

Total interest expense
Net interest income
Provision for loan losses
Net interest income after provision for loan losses
Total non-interest income
Total non-interest expense
Income before income taxes
Income tax expense
Net income
Less net income attributable to the noncontrolling interest
Net income attributable to First Capital, Inc.
Net income per share attributable to
First Capital, Inc. common shareholders:
Basic
Diluted
Weighted average common shares outstanding:
Basic
Diluted

## OTHER FINANCIAL DATA

Cash dividends per share
Return on average assets (annualized) (1)
Return on average equity (annualized) (1)
Net interest margin (tax-equivalent basis)
Interest rate spread (tax-equivalent basis)
Net overhead expense as a percentage of average assets (annualized) (1)

## BALANCE SHEET INFORMATION

Cash and cash equivalents
Interest-bearing time deposits
Investment securities
Gross loans
Allowance for loan losses
Earning assets
Total assets
Deposits
Stockholders' equity, net of noncontrolling interest
Non-performing assets:
Nonaccrual loans
Accruing loans past due 90 days
Foreclosed real estate
Troubled debt restructurings on accrual status
Regulatory capital ratios (Bank only):
Community Bank Leverage Ratio (2)
Nine Months Ended
September 30,
$\underline{\mathbf{2 0 2 0}} \quad \underline{\mathbf{2 0 1 9}}$

| $\$$ | 22,288 | $\$$ |
| ---: | ---: | ---: |
| 1,243 | 24,097 |  |
|  | 21,045 | 22,647 |
|  | 1,576 | 975 |
|  | 19,469 | 21,672 |
|  | 6,392 | 5,106 |
|  | 17,366 | 17,299 |
|  | 8,495 | 9,479 |
|  | 1,207 | 1,547 |
|  | 7,288 |  |
|  | 10 | 7,932 |
|  | 7,278 | $\$$ |
| $\$$ |  | 7,922 |


| $3,338,705$ | $3,331,854$ |
| :--- | :--- |
| $3,348,802$ | $3,343,176$ |

\$

| 0.72 | $\$$ |
| ---: | ---: |
| $1.10 \%$ | 0.71 |
| $9.34 \%$ | $1.30 \%$ |
| $3.48 \%$ | $1.61 \%$ |
| $3.40 \%$ | $3.04 \%$ |
|  | $3.96 \%$ |
| $2.62 \%$ | $2.84 \%$ |

Three Months Ended
September 30, $\underline{2020} \underline{2019}$

| $\$$ | 7,240 | $\$$ |
| :--- | ---: | ---: |
| 371 | 8,220 |  |
|  | 6,869 | 7,717 |
|  | 400 | 225 |
|  | 6,469 | 7,492 |
|  | 2,616 | 1,833 |
|  | 5,923 | 5,870 |
|  | 3,162 | 3,455 |
|  | 413 | 537 |
|  | 2,749 | 2,918 |
|  | 3 | 3 |
| $\$$ | 2,746 | $\$$ |


| $\$$ | 0.82 | $\$$ | 0.87 |
| :--- | :--- | :--- | :--- |
| $\$$ | 0.82 | $\$$ | 0.87 |


| $3,343,038$ | $3,335,816$ |
| :--- | :--- |
| $3,348,332$ | $3,344,322$ |


| \$ | 0.24 | $\$$ |
| ---: | ---: | ---: |
| $1.17 \%$ | 0.24 |  |
|  | $10.24 \%$ | $12.19 \%$ |
|  | $3.23 \%$ | $4.09 \%$ |
| $3.16 \%$ | $4.00 \%$ |  |
|  |  |  |
|  | $2.53 \%$ | $2.85 \%$ |

September 30, December 31,

## $\underline{2020}$

$\underline{2019}$

| $\$$ | 134,211 | \$ | 51,360 |
| ---: | ---: | ---: | ---: |
| 6,843 |  | 6,490 |  |
| 264,034 |  | 254,562 |  |
| 498,532 |  | 471,555 |  |
| 6,404 |  | 5,061 |  |
|  | 887,345 |  | 766,148 |
| 948,166 |  | 827,496 |  |
| 833,399 |  | 722,177 |  |
|  | 107,982 | 98,836 |  |


| 2,173 | 1,765 |
| ---: | ---: |
| 0 | 13 |
| 57 | 170 |
| 1,561 | 1,166 |
|  |  |
| $9.53 \%$ | $10.01 \%$ |

(1) See reconciliation of GAAP and non-GAAP financial measures for additional information relating to the calculation of this item.
(2) Effective March 31, 2020, the Bank opted in to the Community Bank Leverage Ratio (CBLR) framework. As such, the other regulatory ratios are no longer provided.

## RECONCILIATION OF GAAP AND NON-GAAP FINANCIAL MEASURES (UNAUDITED):

This presentation contains financial information determined by methods other than in accordance with accounting principles generally accepted in the United States of America ("GAAP"). Management uses these "non-GAAP" measures in its analysis of the Company's performance. Management believes that these non-GAAP financial measures allow for better comparability with prior periods, as well as with peers in the industry who provide a similar presentation, and provide a further understanding of the Company's ongoing operations. These disclosures should not be viewed as a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. The following table summarizes the non-GAAP financial measures derived from amounts reported in the Company's consolidated financial statements and reconciles those non-GAAP financial measures with the comparable GAAP financial measures.

|  | $\begin{aligned} & \text { Nine Months Ended } \\ & \text { September 30, } \\ & \underline{\mathbf{2 0 2 0}} \quad \underline{\underline{2019}} \end{aligned}$ |  | Three Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\underline{2019}$ |
| Return on average assets before annualization | 0.82\% | 0.98\% | 0.29\% | 0.36\% |
| Annualization factor | 1.33 | 1.33 | 4.00 | 4.00 |
| Annualized return on average assets | 1.10\% | 1.30\% | 1.17\% | 1.42\% |
| Return on average equity before annualization | 7.01\% | 8.71\% | 2.56\% | 3.05\% |
| Annualization factor | 1.33 | 1.33 | 4.00 | 4.00 |
| Annualized return on average equity | 9.34\% | $\underline{\text { 11.61\% }}$ | 10.24\% | $\underline{ }$ |
| Net overhead expense as a \% of average assets before annualization | 1.96\% | 2.13\% | 0.63\% | 0.71\% |
| Annualization factor | 1.33 | 1.33 | 4.00 | 4.00 |
| Annualized net overhead expense as a \% of average assets | 2.62\% | 2.84\% | 2.53\% | 2.85\% |

